



## Sales Engineer (m/f/d, full-time) for plastics technology in the field for Italy

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We at SIGMA Engineering GmbH distribute high-end simulation software to the world's leading companies in the plastics industry. Our software is the injection molding simulation program SIGMASOFT<sup>®</sup> and is used in many industries nationally and internationally in the automotive, medical and packaging industries. Our tasks are not only the distribution of the software, but also project-related engineering services. SIGMASOFT<sup>®</sup> is used for the design and optimization of injection molds and injection molding processes as well as for the design, layout and dimensioning of plastic components.

We are a growing, team-oriented company and want to strengthen our sales team. We are looking for you.

### Your profile:

- You have a degree in mechanical engineering, plastics technology or similar
- You have already gained initial practical experience in B2B sales of technical products that require explanation, ideally in the software/IT environment
- You are committed, a team player and have good communication skills
- You have very good written and spoken Italian and good knowledge of German and/or English
- You have good Microsoft Office skills
- You have a high willingness to travel (European countries)

### Your tasks:

- Application technology consulting and sales of software products
- Support for existing customers and independent expansion of the market in Italy
- Creation and follow-up of customer-specific offers
- Conducting contract negotiations through to conclusion, as well as organizing product presentations and trade fairs

### We offer:

- Versatile, challenging tasks
- Training, workshops and individual development programs
- Close cooperation with a young and international team
- An attractive salary and social benefits

Have we aroused your interest? Please send your application documents, stating your salary expectations and your earliest possible starting date, to:



# Job Offer

**SIGMASOFT**<sup>®</sup>  
Virtual Molding

By post:  
SIGMA Engineering GmbH  
Herr Thomas Klein  
Kackertstrasse 16-18  
52072 Aachen

by mail:  
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If you have any questions, you can also contact us by telephone. We look forward to receiving your application.